CANDIDATE PROFILES

George DeSola
John Fishburne
John Fitzgibbon
John Kosiewicz
Randy Stolt
Scott Walton
Voting Instructions

The purpose of this election is to elect new members to The Landings Association’s Board of Directors for the 2012-2014 term. It is being conducted in accordance with Article V of the Bylaws of The Landings Association, Inc.

The Landings Association Nominating Committee has proposed six candidates for three vacancies on the board. Each Landings lot, including those with two or more owners-of-record, is permitted up to three votes—one vote for each of three candidates. Lot owners may name and vote for write-in candidates. The names of write-in candidates should be printed clearly on the ballot. **Vote for up to three candidates**, including any write-in candidates.

Owners of multiple lots may cast votes equal to the number of lots owned. For example, owners of two lots are entitled to a total of six votes. However, the number of votes cast for any single candidate cannot exceed the number of lots owned. (The number of lots owned is listed on the outside of the return envelope.) Please refer to page 8 of this brochure for instructions on completing your ballot.

Each candidate was asked to provide a brief bio and responses to the questions below:

1. What issues at The Landings are important to you, and what issues should The Landings Association be addressing?

2. What skills and talents developed in your past experiences would positively contribute to the Board’s deliberations?

3. How have you contributed to the community since moving to The Landings, both inside and outside the gates, and what other major community contributions have you made during your life?

Completing Your Ballot

1. Mark the ballot, place it in the envelope labeled **BALLOT**, and seal the envelope. (Note: Six different ballot versions have been produced, with a rotating order for the candidates.)

2. Put the ballot envelope in the envelope addressed to **TLA Corporate Secretary**, seal it, and sign it in the space provided on the front. (Note: If the property is jointly owned, only one owner-of-record must sign.)

3. Deposit the envelope in the Association drop box (located at the cur- lar driveway at the Association, 600 Landings Way South); or hand deliver the envelope to the Association reception desk during normal office hours; or place a stamp on the outer envelope and mail to the Association.

**Ballots must be received no later than:**

**OCTOBER 18, 2011, at 5 P.M.**

*Note: If you did not receive a ballot with this voter packet, please call 912-598-2520, weekdays from 8 a.m. to 5 p.m.*
Response to Question 1:
Retaining the highly desirable environment that we all enjoy and that attracted us to The Landings is of the utmost importance. The primary focus of The Landings Association should be on maintaining and selectively improving our infrastructure and many natural assets, coupled with the continuing promotion of The Landings to potential new members of our community. This includes ensuring that sufficient funds are available to accomplish what is necessary, setting priorities that address the needs of our diverse group of residents, and obtaining optimum value for what is expended.

Response to Question 2:
Having led many companies to business success and recognition within their respective industries, I’ve acquired the skills necessary to help The Landings Association with its critical strategic, operational, and marketing responsibilities. This includes fostering collaborative working relationships and ensuring that the many differing points of view are heard and considered. Within this leadership framework, the best ideas and innovation will emerge to address the important issues.

Response to Question 3:
Since moving to The Landings, I’ve been working for the Coastal Empire Habitat for Humanity and volunteering my time to a number of other ad hoc efforts that benefit our community. All of this, of course, comes while adjusting easily to retirement and the opportunity to use time I never had before to work on my golf game, travel recreationally, and enjoying new and old friends alike. I’m at the point where I know I have the capacity and desire to do more and would look forward to applying myself in support of The Landings Association.

Scott and Barbara Walton moved from Cleveland, Ohio to The Landings in 2008. Almost 60 years of braving Northern Ohio lake effect snow, numerous ice storms, and gloomy gray skies had taken its toll, and when retirement time was approaching, it was time to look south to a more temperate climate. They embarked on several scouting trips, from the Carolinas to Florida, searching for that special place in the sun. Discovering the city of Savannah and The Landings Community in particular was a dream come true. Scott and Barbara are passionate in their desire of keeping The Landings a world class community and are committed to volunteering time and effort to assure the community prospers and succeeds in the years to come.

Scott graduated from Texas Christian University with a business degree in 1971. He retired from PPG Industries in Cleveland, where he was an Engineering Project Manager.

Response to Question 1:
It is imperative we effectively manage our finances and place ourselves in the best possible position to weather our current challenging economic times. The Landings Association’s Board of Directors and General Manager have done a great job implementing innovative measures to control our operational costs. I would strongly support exploring new, and expanding current, cost control measures. With our financial house in the best position possible, we then can move ahead with confidence on other community projects.

I would support modifying our current Covenants to allow a stronger response to community violations, Home upkeep and outward appearance is a reflection on our whole community. It is imperative in this economic and housing climate we give a positive first impression for prospective home buyers.

I would strongly support initiatives to preserve and maintain our community’s valuable natural resources. The quality of our lagoon system, nature preserve trails, parks, playgrounds, and fishing facilities define our community. They are an integral part of our Landings experience and require our continued maintenance and support.

There will continue to be an ever expanding age difference for our Landings residents. Developing a support system to address the needs of our seniors would keep all of our residents aware of important local news and informed of emergencies while simultaneously preventing information overload. It could be as simple as forming neighbor helping neighbor programs organized to watch after our seniors and keep them in the communication loop.

Response to Question 2:
I spent many years working side-by-side with my employees and doing whatever it takes to get the job done. I’m a hands-on type of person and always try to listen first to all the facts, absorb the issues at hand, look at both sides of the story, and then, after deliberation, decide on a course of action in the best interest of everyone involved. I will make every effort to apply these principles to The Landings Association’s Board deliberations.

Response to Question 3:
My retirement has provided an opportunity to pursue interests that are of importance to me and my community. I am an active member of Southside Fire Department on Skidaway Island, with qualifications to operate all fire vehicles and pumping systems. I am a board member of Skidaway Island Coastal Conservation Association (CCA) and chairman of our yearly banquet/auction fundraising event. Through CCA, I survey and help control the fish population in The Landings’ lagoons and also am an active volunteer in our annual Kids Fishing Derby. I am a member of the Skidaway Island Kiwanis Club and involved with Special Olympics, Second Harvest, and other programs that focus on kids.

I am a strong supporter of common sense and will try my best as a new Landings Association Board Member.

When George retired as Chairman of the Board and CEO of DecisionOne, he and his wife Sandy traveled south from the Philadelphia area to visit friends. Upon stopping in Savannah, they discovered The Landings, subsequently bought a home, and have lived here fulltime for four years. At DecisionOne, George aggressively repositioned the company to become a leading independent computer service provider to major corporations and was recognized as one of the industry’s top problem solvers. Prior to leading DecisionOne, George was Group President at Inacom, a Fortune 500 computer integration company. He led eight business units that provided communications and computer products and services, employed more than 8,000 technical professionals, and generated the major share of corporate earnings. As a senior member of the executive policy committee, he was responsible for providing strategic and marketing direction for the whole corporation. Earlier in a career that had George and his family living in several locations from the east to the west coasts, he held executive management positions at MCI, American Network, and AT&T.

Before launching his career, George received his economics degree from the Wharton School, University of Pennsylvania, where he continues his involvement as a judge in Wharton’s annual business plan competition.

Scott Walton

George DeSola
Randy Stolt

Randy and Valerie Stolt purchased their home in Oakridge in 2006 and moved here permanently in 2008, where Randy retired from Procter and Gamble in 2010 as Director of R&D. They discovered the unique community of The Landings after previously living in Chicago, Kansas City, Cincinnati, Connecticut, and England. Randy graduated from Drake University in 1973 with a BS in Biology and Chemistry. He has spent his entire career in leadership positions within Research and Development in the Health and Beauty industry, the last 24 years of which were at P&G. He specialized in the global management of the development of new products, improvement of marketed products, and government relations. He has managed large global organizations and multi-million dollar budgets. Randy is a senior manager with business, scientific, trade association, and international experience.

Response to Question 1:

I have three priorities that I believe are important for us to manage exceptionally well, especially in these difficult economic times. First is to ensure we continue to stabilize and build on the successes we have already achieved. Second, ensure we do the best possible job in the areas of financial assets, environmental care, and the maintenance of our property and environment. Third, we must continue to invest capital in road and cart path maintenance as well as in renovation and beautification of our aging existing amenities. A strong national marketing initiative is needed to ensure we continue to stabilize and build on the successes we have already achieved.

Response to Question 2:

I have been intimately involved in strategic development and ongoing management of the businesses within which I worked. My working style has always been to gather the facts first, carefully consider all positions, and then develop a plan of action. This would be the same perspective I would take on any Board activities. I have held successful leadership and Board roles in several trade associations both in the U.S. and in Europe. This required me to be very effective at bringing diverse cultural, ideological, and competitive thinking to common positions to support the interests of the industry rather than individual companies. Finally, I was the Clerk/Treasurer for the Village of Glendale, Ohio (population 2,400) for three years and have hands-on experience in participating and leading in municipal governance. I believe experience in these three areas would be of significant benefit to any and all work in which I would participate on The Landings’ Association’s Board.

Response to Question 3:

I have contributed to the community in several ways. Since joining the Kiwanis Club of Skidaway, I have participated in the Junior Achievement program, working with third graders at the Hesse School, and in the LOVE program, for which I have tutored a third grade student at the Heard School. In addition, I have volunteered as a driver for the Legends of Golf Tournament.

John Fishburne

John and Jean Fishburne have resided at The Landings for six years, having first discovered it in 1975 when a private practice medical career was briefly considered. John originally is a Charlestonian, while Jean was born and raised in Savannah. In 1945, John’s father became a Foreign Service Officer, and the family began a peripatetic existence which took John to a varied education abroad. When he finished his formal education, he had attended 13 schools in three languages. He is a graduate of Princeton University and the Medical College of South Carolina. With the MD degree in hand, he served a surgical internship at Duke University, then entered the Air Force as a captain and flight medical officer. After a two-year stint in the military, he served residencies in obstetrics and gynecology and in anesthesiology at the University of North Carolina at Chapel Hill. His love of teaching then led to a career of 33 years in academic medicine, at UNC, Wake Forest University, and as Chairman of the Obstetrics and Gynecology Department at the University of Oklahoma, a position which he held for 14 years.

Response to Question 1:

As we all have watched our property values fall since 2007, it has become imperative to maintain the natural beauty of our Landings environment and to make our real estate as appealing as possible to future retirees and to those who work in the greater Savannah area. To that end, we must continue to invest capital in road and cart path maintenance as well as in renovation and beautification of our aging existing amenities. A strong national marketing initiative is before us, and it has my wholehearted support.

Response to Question 2:

As an academic physician, I have had extensive experience in administration and management. As a Department Chair, I was responsible for the day-to-day running of the equivalent of a small-to-medium sized business. I set and administered the annual operating budget, recruited faculty and staff, supervised medical students and residents, wrote research proposals, dealt with almost daily personnel issues, assisted referring physicians, and maintained a small private practice. My major skills are as a consensus builder and seeker of new opportunities to enhance any project which I may undertake.

Response to Question 3:

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During my academic career, I volunteered for 14 years with the Accreditation Council for Graduate Medical Education, both as a residency training program reviewer and as a member of the Board of Directors. I also served as an oral examiner for the American Board of Obstetrics and Gynecology for 21 years, and on the editorial board of the journal Obstetrics and Gynecology for four. I believe my major contributions were international, teaching medical and surgical techniques in less developed countries.
The current board and its predecessors have been effective in these areas, but continued focus is required. The poor economic environment and the weak real estate market will continue to challenge both The Landings’ residents and the Association. It is essential that effective marketing and comprehensive maintenance programs be continued, but this must be done in a cost-effective manner. Also, efforts should continue to identify and implement appropriate revisions to the Association’s Covenants.

Effective communication with residents and proper governance are also vital to the continued success of the Association. The current Board has made significant efforts to expand communications with residents. These efforts should continue. In addition, strategic plan implementation, such as the increased collaboration with The Landings Club, has been effective and should continue.

Response to Question 2:

As an audit partner with KPMG, I spent my career helping clients with business and financial issues. I also have helped a large number of not-for-profit organizations, either clients or community organizations that I served as officer and/or director. I have attended hundreds of board and board committee meetings, including those of not-for-profit entities, with revenues ranging from a few thousand dollars to more than $40 billion. These experiences provided me with a thorough understanding of not-for-profit financial, control, operating, and governance issues.

The leadership and management positions I held during my career provided me with the skills to manage large projects, lead teams and develop people, enhance financial results, and develop and implement strategies. These skills will help me to be an effective Association director.

Response to Question 3:

Since moving to The Landings on a fulltime basis in 2009, I have been active in New Neighbors’ activities, including the Men’s golf and lunch groups. I also served briefly on Skidaway Institute’s program committee prior to its merger with The Learning Center. Before my retirement, I was active as officer, director, or volunteer for numerous professional, civic, and charitable not-for-profit organizations. Examples include The United Way, Junior Achievement, Second Harvest Food Bank, numerous state CPA societies, Hawaii Opera Theater, Honolulu Marathon, Connecticut Historical Society, Knox Parks Foundation, Old State House, and St. George’s Church.

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Response to Question 1:

As I see it, the primary purposes of The Landings Association are to enhance the value of our real estate investments, provide facilities for our use and enjoyment, and maintain The Landings’ beautiful natural environment...over the long term. I believe that meeting these goals is dependent on the Association’s ability to:

• Remain fiscally responsible
• Market The Landings
• Proactively maintain existing facilities
• Seek and appropriately respond to resident input, and
• Plan for the future

John and his wife Marianne moved to The Landings in July 2008 as fulltime residents. The beauty of the area and community amenities drew them to The Landings after 38 years in Charlottesville, VA. John has a Masters Degree in Physics and a Masters of Business Administration. He worked for the Department of the Army’s National Ground Intelligence Center in scientific and management positions dealing with military intelligence analysis. His last position was Director of the Systems Directorate, a position responsible for the intelligence production program on current and future foreign ground force military systems. In this capacity, he was required to envision future needs, establish priorities, design programs, review/approve intelligence assessments, supervise five subordinate divisions, make hiring and termination decisions, and serve as NGIC representative to numerous national and international forums. After his retirement, John decided he needed a new challenge and accepted a position with a small tax and accounting firm. He is a licensed Enrolled Agent, having successfully passed a national exam administered by the IRS, and currently works part time.

Response to Question 1:

The Landings has not been spared the impact of the economic downturn experienced by the rest of the country. This is reflected in slower home sales and reduced value of the homes being sold. It is important for The Landings Association to continue to maintain an environment that attracts new residents, satisfies the requirements of the current residents, and looks to the changing needs of our diverse population in a fiscally responsible manner. The joint Landings Association, Landings Company, and Landings Club Marketing Committee is a very positive step in making The Landings a viable choice for new residents. The successful marketing of The Landings requires these three entities to work closely together to leverage the limited resources available to each separately.

Response to Question 2:

While a senior manager, the focus of the intelligence community changed from the Soviet Union and its allies to a more diffused spectrum of threats. At the same time, technology was making a major impact on the process of intelligence analysis and distribution. I feel I successfully guided the workforce through both these transitions while maintaining the high quality output expected by our customers. This was accomplished by patiently listening to various concepts, evaluating their merits, gaining consensus, and adopting relevant solutions. As an intelligence analyst, I had to review and evaluate conflicting data...often the situation a board member faces in dealing with issues at The Landings. In addition, I was a representative to numerous national and international forums. In this capacity, I had to present a position, defend it, and convincingly other members that it was the position to be adopted.

Response to Question 3:

With the New Neighbors, I coordinated two different activity groups, one for a year and the other on two separate occasions, totaling approximately 1 1/2 years. I was a participant in The Landings Association’s Marketing Focus Group. When we lived in Virginia, I served two terms on the Farmington Country Club Golf Committee, was a member of my church’s council providing advice on financial and administrative matters, and an active contributor to the church’s many and varied activities. I also was a board member for the homeowner’s association when we lived in a condominium complex.

Response to Question 1:

The current board and its predecessors have been effective in these areas, but continued focus is required. The poor economic environment and the weak real estate market will continue to challenge both The Landings’ residents and the Association. It is essential that effective marketing and comprehensive maintenance programs be continued, but this must be done in a cost-effective manner. Also, efforts should continue to identify and implement appropriate revisions to the Association’s Covenants.

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John and Joan Fitzgibbon purchased their home in Deer Creek in 2007 and became fulltime Landings residents in 2009. Their decision was based on the beauty of The Landings and the outstanding facilities available to residents. After graduating from Brown University with a degree in electrical engineering and receiving an MBA degree from the Amos Tuck School at Dartmouth College, John started a 36-year career with KPMG LLP, an international audit, tax, and consulting firm. John began his career in Honolulu, with subsequent tours of duty in New York, Nashville, Hartford, and San Francisco. John was an audit partner with KPMG for 26 years, serving as auditor for clients such as Hawaiian Airlines, Aetna, Blue Cross/BlueShield, Vanderbilt University, and Kaiser Permanente. He was the managing partner of the firm’s Hartford office and the leader of KPMG’s health insurance industry practice. John retired from KPMG in 2009.

John and Joan have three daughters.

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John is a financial executive with experience in accounting, auditing, controls, operations, and strategy. John and Joan have three daughters.
Randy Stolt

Randy and Valerie Stolt purchased their home in Oakridge in 2006 and moved here permanently in 2008, where Randy retired from Proc ter and Gamble in 2010 as Director of R&D. They discovered the unique community of The Landings after previously living in Chicago, Kansas City, Cincinnati, Connecticut, and England. Randy graduated from Drake University in 1973 with a BS in Biology and Chemistry. He has spent his entire career in leadership positions within Research and Development in the Health and Beauty industry, the last 24 years of which were at P&G. He specialized in the global management of the development of new products, improvement of marketed products, and government relations. He has managed large global organizations and multi-million dollar budgets. Randy is a senior manager with business, scientific, trade association, and international experience.

Response to Question 1:
I have three priorities that I believe are important for us to manage exceptionally well, especially in these difficult economic times. First is to ensure we continue to stabilize and build our overall financial health. Ongoing vigilance is to ensure we continue to stabilize and build a place people want to come and live as a choice over anywhere else in the Southeast. The coordinated effort between The Landings Association, The Landings Company, and The Landings Club has been good. I think furthering this work will only strengthen our efforts and make us even more competitive than we are today. Finally, I believe we need to be able to successfully maintain the beauty and infrastructure of The Landings’ property and environment for today and continue to enhance it well into the future. To help us do this, the current Covenants, which were written almost 40 years ago, need to be updated and modernized to meet the evolving needs of the community.

Response to Question 2:
I have been intimately involved in strategic development and ongoing management of the businesses within which I worked. My working style always has been to gather the facts first, carefully listen to others and consider all positions, and then develop a plan of action. This would be the same perspective I would take on any Board activities. I have held successful leadership and Board roles in several trade associations both in the U.S. and in Europe. This required me to be very effective at bringing diverse cultural, ideological, and competitive thinking to common positions to support the interests of the industry rather than individual companies. Finally, I was the Clerk/Treasurer for the Village of Glendale, Ohio (population 2,400) for three years and have hands-on experience in participating and leading in municipal governance. I believe experience in these three areas would be of significant benefit to any and all work in which I would participate on The Landings Association’s Board.

Response to Question 3:
I am involved in several New Neighbors activities at The Landings; I currently am the Co-Chair of the International Group for 2011-2012; I am a member of CCA; and I participate in several golf groups. Before coming to The Landings, I was an elected member of the Cincinnati Symphony Board of Directors and was an active member of the Symphony’s Development Committee for more than 10 years. I was active in the Regulatory Affairs Professional Society and served as Chairman of the Editorial Committee for its monthly periodical, The Regulatory Affairs Professional, for three years. As a manager at P&G, I sponsored annual charity work days with my organizations both in the U.S. and in Europe and provided leadership in P&G’s annual United Way campaigns.

John Fishburne

John and Jean Fishburne have resided at The Landings for six years, having first discovered it in 1975 when a private practice medical career was briefly considered. John originally is a Charlestonian, while Jean was born and raised in Savannah. In 1945, John’s father became a Foreign Service Officer, and the family began a peripatetic existence which took John to a varied education abroad. When he finished his formal education, he had attended 13 schools in three languages. He is a graduate of Princeton University and the Medical College of South Carolina. With the MD degree in hand, he served a surgical internship at Duke University, then entered the Air Force as a captain and flight medical officer. After a two-year stint in the military, he served residencies in obstetrics and gynecology and in anesthesiology at the University of North Carolina at Chapel Hill. His love of teaching then led to a career of 33 years in academic medicine, at UNC, Wake Forest University, and as Chairman of the Obstetrics and Gynecology Department at the University of Oklahoma, a position which he held for 14 years.

Response to Question 1:
As we all have watched our property values fall since 2007, it has become imperative to maintain the natural beauty of our Landings environment and to make our real estate as appealing as possible to future retirees and to those who work in the greater Savannah area. To that end, we must continue to invest capital in road and cart path maintenance as well as in renovation and beautification of our aging existing amenities. A strong national marketing initiative is before us, and it has my wholehearted support. In this era of fiscal constraints, we must assure that The Landings makes the best use of its monetary reserves and future income. We are fortunate to have had skillful management of our financial assets in the past and must continue to do this through what promises to be a long and slow economic recovery.

Response to Question 2:
As an academic physician, I have had extensive experience in administration and management. As a Department Chair, I was responsible for the day-to-day running of the equivalent of a small-to-medium sized business. I set and administered the annual operating budget, recruited faculty and staff, supervised medical students and residents, wrote research proposals, dealt with almost daily personnel issues, assisted referring physicians, and maintained a small private practice. My major skills are as a consensus builder and seeker of new opportunities to enhance any project which I may undertake.

Response to Question 3:
I have contributed to the community in several ways. Since joining the Kiwanis Club of Skidaway, I have participated in the Junior Achievement program, working with third graders at the Hesse School, and in the LOVE program, for which I have tutored a third grade student at the Heard School. In addition, twice I have served as a volunteer for the Challenger Pro Circuit Tennis event at The Landings. For four years, I have volunteered as either a marshal or as a driver for the Legends of Golf Tournament. During my academic career, I volunteered for 14 years with the Accreditation Council for Graduate Medical Education, both as a residency training program reviewer and as a member of the Board of Directors. I also served as an oral examiner for the American Board of Obstetrics and Gynecology for 21 years, and on the editorial board of the journal Obstetrics and Gynecology for four. I believe my major contributions were international, teaching medical and surgical techniques in less developed countries.
Response to Question 1:
Retaining the highly desirable environment that we all enjoy and that attracted us to The Landings is of the utmost importance. The primary focus of The Landings Association should be on maintaining and selectively improving our infrastructure and many natural assets, coupled with the continuing promotion of The Landings to potential new members of our community. This includes ensuring that sufficient funds are available to accomplish what is necessary, setting priorities that address the needs of our diverse group of residents, and obtaining optimum value for what is expended.

Response to Question 2:
Having led many companies to business success and recognition within their respective industries, I’ve acquired the skills necessary to help The Landings Association with its critical strategic, operational, and marketing responsibilities. This includes fostering collaborative working relationships and ensuring that the many differing points of view are heard and considered. Within this leadership framework, the best ideas and innovation will emerge to address the important issues.

Response to Question 3:
Since moving to The Landings, I’ve been working for the Coastal Empire Habitat for Humanity and volunteering my time to a number of other ad hoc efforts that benefit our community. All of this, of course, comes while adjusting easily to retirement and the opportunity to use time I never had before to work on my golf game, travel recreationally, and enjoying new and old friends alike. I’m at the point where I know I have the capacity and desire to do more and would look forward to applying myself in support of The Landings Association.

George DeSola
When George retired as Chairman of the Board and CEO of DecisionOne, he and his wife Sandy traveled south from the Philadelphia area to visit friends. Upon stopping in Savannah, they discovered The Landings and subsequently bought a home, and have lived here fulltime for four years. At DecisionOne, George aggressively repositioned the company to become a leading independent computer service provider to major corporations and was recognized as one of the industry’s top problem solvers. Prior to leading DecisionOne, George was Group President at Inacom, a Fortune 500 computer integration company. He led eight business units that provided communications and computer products and services, employed more than 8,000 technical professionals, and generated the major share of corporate earnings. As a senior member of the executive policy committee, he was responsible for providing strategic and marketing direction for the whole corporation. Earlier in a career that had George and his family living in several locations from the east to the west coasts, he held executive management positions at MCI, American Network, and AT&T.

Before launching his career, George received his economics degree from the Wharton School, University of Pennsylvania, where he continues his involvement as a judge in Wharton’s annual business plan competition.

Scott Walton
Scott and Barbara Walton moved from Cleveland, Ohio to The Landings in 2008. Almost 60 years of braving Northern Ohio lake effect snow, numerous ice storms, and gloomy gray skies had taken its toll, and when retirement time was approaching, it was time to look south to a more temperate climate. They embarked on several scouting trips, from the Carolinas to Florida, searching for that special place in the sun. Discovering the city of Savannah and The Landings Community in particular was a dream come true. Scott and Barbara are passionate in their desire of keeping The Landings a world class community and are committed to volunteering time and effort to assure the community prospers and succeeds in the years to come.

Scott graduated from Texas Christian University with a business degree in 1971. He retired from PPG Industries in Cleveland, where he was an Engineering Project Manager.

Response to Question 1:
It is imperative we effectively manage our finances and place ourselves in the best possible position to weather our current challenging economic times. The Landings Association’s Board of Directors and General Manager have done a great job implementing innovative measures to control our operational costs. I would strongly support exploring new, and expanding current, cost control measures. With our financial house in the best position possible, we then can move ahead with confidence on other community projects.

I would support modifying our current Covenant to allow a stronger response to community violators. Home upkeep and outward appearance is a reflection on our whole community. It is imperative in this economic and housing climate we give a positive first impression for prospective home buyers.

I would strongly support initiatives to preserve and maintain our community’s valuable natural resources. The quality of our lagoon system, nature preserve trails, parks, playgrounds, and fishing facilities define our community. They are an integral part of our Landings experience and require our continued maintenance and support.

There will continue to be an ever expanding age difference for our Landings residents. Developing a support system to address the needs of our seniors would keep all of our residents aware of important local news and informed of emergencies while simultaneously preventing information overload. It could be as simple as forming neighbor helping neighbor programs organized to watch after our seniors and keep them in the communication loop.

Response to Question 2:
I spent many years working side-by-side with my employees and doing whatever it takes to get the job done. I’m a hands-on type of person and always try to listen first to all the facts, absorb the issues at hand, look at both sides of the story, and then, after deliberation, decide on a course of action in the best interest of everyone involved. I will make every effort to apply these principles to The Landings Association’s Board deliberations.

Response to Question 3:
My retirement has provided an opportunity to pursue interests that are of importance to me and my community. I am an active member of Southside Fire Department on Skidaway Island, with qualifications to operate all fire vehicles and pumping systems. I am a board member of Skidaway Island Coastal Conservation Association (CCA) and chairman of our yearly banquet/auction fundraising event. Through CCA, I survey and help control the fish population in The Landings’ lagoons and also am an active volunteer in our annual Kids Fishing Derby. I am a member of the Skidaway Island Kiwanis Club and involved with Special Olympics, Second Harvest, and other programs that focus on kids.

I am a strong supporter of common sense and will try my best as a new Landings Association Board Member.

Scott and Barbara are passionate in their desire of keeping The Landings a world class community and are committed to volunteering time and effort to assure the community prospers and succeeds in the years to come. Scott graduated from Texas Christian University with a business degree in 1971. He retired from PPG Industries in Cleveland, where he was an Engineering Project Manager.
Voting Instructions

The purpose of this election is to elect new members to The Landings Association’s Board of Directors for the 2012-2014 term. It is being conducted in accordance with Article V of the Bylaws of The Landings Association, Inc.

The Landings Association Nominating Committee has proposed six candidates for three vacancies on the board. Each Landings lot, including those with two or more owners-of-record, is permitted up to three votes—one vote for each of three candidates. Lot owners may name and vote for write-in candidates. The names of write-in candidates should be printed clearly on the ballot. **Vote for up to three candidates**, including any write-in candidates.

Owners of multiple lots may cast votes equal to the number of lots owned. For example, owners of two lots are entitled to a total of six votes. However, the number of votes cast for any single candidate cannot exceed the number of lots owned. (The number of lots owned is listed on the outside of the return envelope.) Please refer to page 8 of this brochure for instructions on completing your ballot.

Completing Your Ballot

1. Mark the ballot, place it in the envelope labeled **BALLOT**, and seal the envelope. (Note: Six different ballot versions have been produced, with a rotating order for the candidates.)

2. Put the ballot envelope in the envelope addressed to **TLA Corporate Secretary**, seal it, and sign it in the space provided on the front. (Note: If the property is jointly owned, only one owner-of-record must sign.)

3. Deposit the envelope in the Association drop box (located at the circular driveway at the Association, 600 Landings Way South); or hand deliver the envelope to the Association reception desk during normal office hours; or place a stamp on the outer envelope and mail to the Association.

**Ballots must be received no later than:**

**OCTOBER 18, 2011, at 5 P.M.**

*Note: If you did not receive a ballot with this voter packet, please call 912-598-2520, weekdays from 8 a.m. to 5 p.m.*

Each candidate was asked to provide a brief bio and responses to the questions below:

1. **What issues at The Landings are important to you, and what issues should The Landings Association be addressing?**

2. **What skills and talents developed in your past experiences would positively contribute to the Board's deliberations?**

3. **How have you contributed to the community since moving to The Landings, both inside and outside the gates, and what other major community contributions have you made during your life?**
Candidate Profiles

George DeSola
John Fishburne
John Fitzgibbon
John Kosiewicz
Randy Stolt
Scott Walton