THE LANDINGS ASSOCIATION
BOARD OF DIRECTORS ELECTION
2008-2010

Candidate Profiles

AL ARCADY
TONY BAKER
DICK DENT
JIM RICH
JOHN SOBKE
GERRY VON BARGEN
Completing Your Ballot

1. Mark the ballot, place it in the envelope labeled BALLOT, and seal the envelope. (Note: Six different ballot versions have been produced, with a rotating order for the candidates.)

2. Put the ballot envelope in the envelope addressed to TLA Corporate Secretary, seal it, and sign it in the space provided on the front. (Note: If the property is jointly owned, only one owner-of-record must sign.)

3. Place a stamp on the outer envelope and mail; or you may deposit the envelope in the Association drop box (located at the circular driveway at the Association, 600 Landings Way South); or hand deliver the envelope to the Association reception desk during normal office hours.

Ballots must be received no later than:

OCTOBER 31, 2007 at 5 P.M.

Note: If you did not receive a ballot with this voter packet, please call 912-598-2520, weekdays from 8 a.m. to 5 p.m.

Voting Instructions

The purpose of this election is to elect new members to The Landings Association’s Board of Directors for the 2008-2010 term. It is being conducted in accordance with Article V of the Bylaws of The Landings Association, Inc.

The Landings Association Nominating Committee has proposed six candidates for three vacancies on the board. Each Landings lot, including those with two or more owners-of-record, is permitted up to three votes - one vote for each of three candidates. Lot owners may name and vote for write-in candidates. The names of write-in candidates should be clearly printed on the ballot. Do not vote for more than three candidates, including any write-in candidates.

Owners of multiple lots may cast votes equal to the number of lots owned. For example, owners of two lots are entitled to a total of six votes. However, the number of votes for any single candidate cannot exceed the number of lots owned. (The number of lots owned is listed on the outside of the white return envelope.)

Please refer to page 8 of this brochure for instructions on completing your ballot.

You can view video interviews of the candidates by going to www.landings.org, and then selecting Events/News, and then TLA Board Candidates.

Each candidate was asked to provide a brief bio and responses to the questions below:

1. Besides your wish to give back to the community, why are you interested in serving on the Board?

2. What issues at The Landings are important to you?

3. What skills and talents developed in your past experiences would positively contribute to the Board’s deliberations?

4. How have you contributed to the community since moving to The Landings?
Al Arcady

Al Arcady, and his wife, Sue, have been residents of The Landings for seven years and have participated in community activities since arriving. He retired from Ernst & Young, a national accounting firm, after 33 years.

Responses to Questions From Page 1:

1. During my Board candidate interview, I was asked why I wanted to run for a second term. Simply stated, I enjoy the interaction with Board and Committee members and Association staff; and I believe I have contributed to the resolution of issues in a manner that has benefited our community. I would like to be part of the solution to future issues confronting our community.

2. A significant community issue is the Covenants vote. The threshold for changing the Covenants is high, as it should be, and will require that each of us support a change that merely allows Covenant changes to be enacted in an appropriate time period. Being saddled with 30-year-old Covenant restrictions and a ten-year waiting period is a travesty.

   Our heavy dependence on petroleum based products for 90 miles of roads and 30 miles of cart paths, coupled with a significant increase in insurance premiums, have challenged the Board, its Committees, and staff to “think outside the box” to mitigate rising costs. Creative thinking, such as reducing the milling depth of our cart paths and selling our street sweeper on eBay, has resulted in savings in excess of $225,000 — savings that translate into lower assessment increases.

   Finally, for the safety of our residents, we must continue our efforts to obtain a fixed bridge. It is unacceptable to be at the mercy of a 30-year-old structure that could become non-operational at anytime.

3. My financial background, coupled with three years on the Board, has provided me with a solid understanding of the Association’s operations.

4. I served two years on the Marinas Committee; five years on the Finance Committee; and three years as a Board member, the last two as Treasurer. I have served on the Landings Leadership Council. Presently, I also serve as a Director and Treasurer of The Landings Real Estate Company.

Gerry Von Bargen

A fulltime resident of The Landings since 2000, and a native of Cincinnati, Ohio, Gerry Von Bargen received a BA degree from Bowling Green University. His career has focused on financial management. Prior to retiring from the Air Force, he was responsible for the management of a $20 billion budget. He has always committed time to the communities in which he, his wife, Lois, and their four children have lived. While in Dallas, Texas he served as a member of the city’s Airport Board and was President of the local country club Board.

Gerry has committed a significant portion of his time to various community and civic projects. He currently serves on TLA’s Finance Committee and is the Association’s representative on The Club’s Finance Committee. He served on the Covenants and Compliance Committee and the Safety and Security Committee. He is a cofounder and Treasurer of The Landings Military Relief Fund, a volunteer with the American Red Cross, founder of an “Adopt a Soldier Program,” and a Board Member and Treasurer of the Mighty Eighth Museum.

Responses to Questions From Page 1:

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2. The safety and welfare of our residents and adequate funding for capital projects are important issues. Every dollar that is paid by residents in the assessment process must be treated with care and used wisely. This requires a Board that is creative and one that recognizes the importance of fiscal responsibility.

3. Through experience on other Boards and exposure to the TLA Board, I have developed an understanding of the differences between policy and operations. Day-to-day operations are the responsibility of the General Manager and her staff. The board is responsible for setting policy and goals. My contribution to Board deliberations will be an open mind, with a passionate commitment to the future of this community. I have strong financial skills, and I work effectively in a group.

4. My volunteer efforts have been focused on four TLA committee assignments that address the most critical challenges facing The Landings. My work with the Red Cross has addressed the needs of our soldiers and their families. Helping to stabilize the financial position of The Mighty Eighth Museum has contributed to the viability of this important, historical entity.
JOHN SOBKE
- Cornell University - Bachelor of Civil Engineering
- Princeton University - Master of Science, Civil Engineering
- Auburn University - Master of Political Science
- United States Army, 1962 – 1995
  - Various assignments with the Corps of Engineers, the world’s largest public service organization, 40,000 personnel, $12 billion annual engineering and construction budget.
  - Assistant Chief of Engineers, The Pentagon
  - Deputy Chief of Engineers, second in command of the Corps of Engineers, Washington, DC
  - Retired with the rank of Major General in 1995
- Parsons Brinckerhoff - worldwide infrastructure consultants, 1996 – 2002. Managing Director, Programme Management, United Kingdom
- John Sobke and his wife, Marilyn, have resided at The Landings since May, 2002. They have two children and three small grandchildren.

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2. The Board must position The Landings to meet future challenges -- sound finances, excellent facilities and infrastructure, and a sustained high level of services. We must retain qualified and motivated staff and dedicated volunteers. The Covenants must be updated to reflect current and future realities while ensuring that they are fairly and uniformly administered. These constitute the essentials for our community to remain competitive in attracting newcomers while maintaining and enhancing the standard of living our residents deserve.
3. With my background in engineering, construction, and installation management, I intend to focus on facilities, services, and infrastructure to ensure that The Landings maintains high standards of excellence while preparing to meet future needs. I have experience at all levels -- from involvement with facilities and property management at the local level to planning, programming, budgeting, staffing, and contracting on a regional, national, and international level.
4. I am a member of Rotary and serve as the immediate Past President of the Skidaway Club. I am the past Senior Warden of St. Peter’s Episcopal Church, where I served on the Vestry and various committees. We were Block Captains for the Assessment vote. I volunteer for the Red Cross and play flute in Savannah Winds, the community band.

TONY BAKER
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Responses to Questions From Page 1:
1. The Landings has been, and continues to be, an outstanding community in which to live. My interest in serving on the TLA Board is generated by the desire to do the following:
   - Maintain and enhance, where practical, the beauty and pride of ownership at The Landings.
   - Insure the financial strength of TLA is maintained and improved where possible.
   - Insure that the operation of The Landings Company is cost effective while remaining competitive.
   - Continue to pursue areas where the combined economies of scale of The Landings Club and TLA yield cost savings to both organizations.

2. Current issues which are important to me are:
   - Improving the schedule for a new bridge over the Intracoastal Waterway.
   - Insuring the Annual Assessments for 2009 through 2011 presented to the membership in 2008 are the lowest possible while meeting the operational needs of TLA.
   - Resolving the mobile phone reception concerns.
   - Insuring that TLA communication systems are disaster ready.
   - Enhance security through a broader use of remote cameras.

3. The marketing, finance, negotiating, and management experience I gained over 36 years working at IBM gives me a background that I believe provides the skills to effectively deal with the variety of issues the Board encounters.

4. Since Kathy and I moved to The Landings in 2001, my community involvement has included the following activities:
   - TLA Finance Committee, 2004-2005
   - The Kiwanis Club of Skidaway Island, 2001 – present
   - The Kiwanis Club Board of Directors, 2003 – 2004
   - The Landings Club Tee-Times Subcommittee, 2006
Dick Dent

Dick Dent and his wife, Jeanne, moved to The Landings in 2000 from Rochester, NY. Dick is a Baltimore native and a chemical engineering graduate of Cornell. After working in production for Proctor & Gamble for five years, he went to medical school. He practiced Internal Medicine for 25 years at the University of Rochester where he was an Associate Clinical Professor. Along the way he became interested in health care delivery and eventually became chairman of a 2,500 member Blue Cross provider group. Subsequently, he became senior VP of Excellus, a large upstate N.Y. Blue Cross plan. He served on the Blue Cross Blue Shield National Council on Medical Management as well as the national Blue Cross/Kaiser Permanente Technology Evaluation Committee.

Dick volunteered at The Geneseo Valley Heart Association where he was president, on the Medical Advisory Boards of The Monroe Community Hospital and St. Ann’s Home, on the Board of The Tennis Club of Rochester, and was Chairman of Monroe County Long Term Care, a federally-funded demonstration project seeking ways to help highly-disabled seniors remain independent.

Since coming to Savannah, Dick has been a volunteer physician, medical director, and board member at the Community Health Mission.

Jim Rich

Jim Rich and his wife, Linda, have been fulltime residents at The Landings since 2002. Until Jim’s retirement from Tenneco nearly three years ago, he commuted to his corporate office in Chicago and other worldwide locations. During his last five years with Tenneco, he was Vice President and General Manager, South America and Asia. Prior to this position, he was Vice President, North America Sales and Marketing.

Jim is an Illinois native, a graduate of Brescia University, and served four years in the U.S. Air Force. During his business career, he was a management committee member of the Motor Equipment Manufacturer’s Association, Automotive Aftermarket Industry Association, and the Original Equipment Suppliers Group.

Responses to Questions From Page 1:

1. The Association has an important role to play in seeing things are run well, in representing our residents on common issues, and in planning for the future. I would like to be part of that effort.

2. Fiscal prudence is an essential duty of the Board. As demographics change, we must avoid becoming a community of “them and us.” We must figure out how to retain a strong sense of community. Also, as our housing stock and common facilities age, it will be in all our best interests to develop imaginative ways to maintain what we value about our community and keep The Landings competitive.

3. Experience on Boards has taught me that the proper relationship between board and executive is essential for an effective organization. My past experience has helped give me a sense of a proper relationship. In addition, dealing fairly and effectively with a large membership in a collaborative fashion is essential to achieve results. My experience with the provider organization taught me key lessons.

4. My chief volunteer effort has been with the Community Health Mission. I have also served on the Standards Committee of the Club.

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2. Issues important to me are Covenants, infrastructure, and security. We should be able to revise our Covenants in a timely manner if it makes good common sense for the community, and we should properly enforce existing Covenants. I believe in strict financial controls, but we also need to maintain and enhance the overall appearance of our common properties. Because we’re a maturing community, the Landings Development Committee should continue to support and encourage reinvestment in homes to help maintain a positive image. Security will always be a key issue, including vandalism initiatives.

3. With my sales and marketing background, I know the importance of listening to your customers, and at The Landings the customers are the residents of our community. My general management experience focused on all aspects of running a business, including finance, planning and budgeting, facility management, legal issues, and security. This experience, combined with serving on the Association’s Communications Committee, would enable me to be a positive contributor to The Landings Association’s Board.

4. I am a volunteer news reader for the Georgia Radio Network for the blind. I serve on The Landings Association’s Communications Committee and am an Association Block Captain. Recently, I became a Notary to assist in the upcoming Covenants vote. I also serve on a golf subcommittee for The Landings Club, am a committee member of the Illinois Club, and a member of the Landings Automotive Society.
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1. As a Board member, I would look forward to representing the diverse groups of people we have at The Landings, which I have done in my business career. I also want to contribute my time and experience to help protect our property values, safeguard our physical assets, and maintain The Landings’ atmosphere and lifestyle we all enjoy.

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To paraphrase, I want The Landings to “Be all it can be!” -- and I will work hard to make that happen. The future will present challenges in road and bridge construction, dredging and environmental issues, facilities maintenance, and emergency preparedness, all areas in which I possess extensive experience as a result of 40 years of leadership and teambuilding in the Corps of Engineers and industry.

2. The Board must position The Landings to meet future challenges -- sound finances, excellent facilities and infrastructure, and a sustained high level of services. We must retain qualified and motivated staff and dedicated volunteers. The Covenants must be updated to reflect current and future realities while ensuring that they are fairly and uniformly administered. These constitute the essentials for our community to remain competitive in attracting newcomers while maintaining and enhancing the standard of living our residents deserve.

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• Treasurer, The Kiwanis Club of Skidaway Island, 2004 – 2006
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• Landlovers Flea Market Volunteer, 2005, 2006, 2007

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Tony and Kathy have one daughter who lives in Atlanta and one granddaughter, with a second expected in December.

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